

Dynamics 365 Consultant Functional or Technical, Aspiring to Directorship or Principle level

£ 50-70k DOE

About Us

Cloud9 are a top tier Microsoft Gold Partner that is highly respected within the global Microsoft Community. We are a Microsoft Presidents Club award winner for our service to clients, who are fast growing successful businesses around the UK. We support SME clients with the successful deployment of Dynamics 365 CRM and integrated portals. We are trusted advisors to clients to ensure their projects support them in delivering best practice processes and competitive advantage.

We have recently won Apprentice of the Year through the Gatwick Diamond Business Awards in recognition for our investment in training and development of our staff. We are passionate about making our customers very happy and driven to learn and continuously improve the services we offer.

Our Values

Cloud9's core values are:

- Positivity
- Fun
- Be the Best
- Long Term Partnership
- Knowledge Sharing.

The Role

This is a great opportunity for either a Consultant who wants to take the next step in their career, or someone who wants to enter into the Microsoft Partner network. This role has incredible career growth prospects, as Cloud9 is a business that invests generously in training and learning opportunities. Cloud9 would consider investing in an MBA for ambitious employees.

A number of consultant positions are available from junior to director level.

Responsibilities:

- Strategic leadership to support growth of Cloud9 business
- Facilitating requirements and CRM vision setting in client workshops and interviewing stakeholders to understand their requirements and align to business outcomes
- Analysing client requirements and designing appropriate solutions and architecture using Microsoft Dynamics 365 and related technologies
- Support with planning projects to deliver business transformations enabled by Dynamics 365
- Configuring and customising Microsoft Dynamics 365 and related technologies to meet the requirements, and mentoring team to do same high-quality standards
- Testing and documenting the solutions to ensure they meet the requirements
- Contributing to the vibrant culture of the team and achieving highest level of client referenceability.
- Support implementation and execution of strategic projects



Who we're looking for

- We are a close-knit team that share values in positivity, having fun, sharing knowledge, creativity and innovation. Our offices are based in Brighton, some occasional home working permitted.

Personal Skills & Experience:

- Degree educated preferable
- Solution Design & Architecture experience desirable
- Minimum of 3 years Dynamics 365 project experience
- Recently certified in Dynamics 365
- Preference for SME Project experience
- Preference for some Presales experience
- Ability to analyse requirements, design and configure features in Dynamics 365/CRM.
- Customer orientated, Strategic thinker, who understands what makes a business successful
- Great interpersonal skills such as being able to present complex ideas to large groups, work as part of a multi-functional team, active listening, able to quickly win the trust of prospective clients, and build long-term relationships with existing clients.
- Highly organised including ability to organise own and others to achieve deadlines
- Great attention to detail with accuracy and love of perfection
- Ability to self-learn and self-motivated to keep current with latest updates
- Interest in teaching others and sharing knowledge
- Good long-term relationship development skills with clients, contacts and partners
- Positive thinker, happy to try new things with view to learning
- Ambitious, interested in innovation, creativity and entrepreneurship
- Great written skills to articulate ideas and understanding of client requirements

What we'll offer

This is an exciting opportunity to join a highly regarded, professional Dynamics 365 Gold Partner in a team that is dedicated to making every client a great success. Regular training days are scheduled in the office for learning and sharing, with dinner and drinks out, to ensure there is a fun aspect to really getting to know your team. In addition, you'll get a competitive salary package; 23 days holiday in addition to bank holidays; Matched up to 3% pension contribution to pension scheme; incredible Career prospects; Based in bright, spacious, air-conditioned offices with views over the downs.

If you feel you have the experience and attitude suited to join the team, then please send over the [Consultant Questionnaire](#) with an up to date **CV/Covering Letter**. Strictly no agencies. Email careers@cloud9insight.com or call 01273 921510.

Equal Opportunities Statement:

Cloud9 is committed to promoting equal opportunities in employment. Employees and job applicants will receive equal treatment regardless of age, disability, gender reassignment, marital or civil partner status, pregnancy or maternity, race, colour, nationality, ethnic or national origin, religion or belief, sex or sexual orientation.

